



The
**LAWSON
GROUP**

Thinking. Without the Box.



Davis & Towle
Insurance Group
PublicEntitiesDivision

Hello All,

Thank you for participating in our round table discussion on May 13th. Your feedback is greatly appreciated and invaluable. For those not able to attend, the feedback we received was positive for forming a new risk pool.

We will move forward with a focus on Workers Compensation and intend to explore Property & Liability in the next year or two.

What happens next?

The next step is a feasibility study. This is an actuarial analysis; completed by a third party. It will be used to determine if the pool will work financially, determine underwriting guidelines, and establish pricing. In order to complete the study, we need something from you...data.

At this time we are asking you to provide the follow data from your City/Town/School District:

- 7 years of loss history in spreadsheet format
- Payroll by class code
- Current contribution amount

Upon receipt of this information you will become a part of the initial study group. We would like 20 study group members; if you know of an entity that would be a good candidate, please let us know so we can get this information to them.

Lastly, we ask that study group members have true potential to become members of the new risk pool when rolled out on 7/1/2017. If you are in a multi-year contract that does not renew next year or you simply would not move from your current provider, please refrain from participation. If you are not able to participate effective 7/1/2017 but want to continue to be informed about progress, please let us know and we will provide regular updates.

If you would like this letter in print we will mail it to you upon request. Please respond letting us know if you want to participate in the study group. The deadline for confirmation is June 15th.

Sincerely,

Davis & Towle and The Lawson Group