

# Fire Department Ambulance Proposal (2022)



By: Chief Lambert



#### **<u>Reasoning For Review/Information</u>**

At the most recent Tri-Town board of directors meeting a proposal was brought forward to provide staffing for a second ambulance. With this was a relayed cost increase to the town of Allenstown.

In the past I had spoken to the director of TriTown and he relayed a desire to look into the possibility of utilizing our staff at the Allenstown Fire Department to help facilitate a plan or memorandum of understanding to make this happen and provide a savings to both communities.

Well seven months later I held a meeting with the director to discuss this possibility again after he had already put an informal proposal out to the board of directors at two prior meetings. In this meeting he relayed that he would not consider this MOU because he deemed our fire department to be unreliable.

After these conversations, I was asked to take a look at what the town of Allenstown actually pays for both Fire and Emergency Medical Services. Below is a breakdown of what I put together. It is quite interesting.



## **Budget** Increase since 2013

[	BUDGET AMOUNT	DIFFERENCE	(%) DIFFERENCE
2013	\$ 562,794.00		
2014	\$ 591,297.00	\$ 28,503.00	. 5.06%
2015	\$ 611,614.00	\$ 20,317.00	3.44%
2016	\$ 750,000.00	\$ 138,386.00	22.63%
2017	\$ 933,722.00	\$ 183,722.00	24.50%
2018	\$ 886,159.00	\$ (47,563.00)	-5.09%
2019	\$ 1,112,662.00	\$ 226,503.00	25.56%
2020	\$ 870,133.00	\$ (242,529.00)	-21.80%
2021	\$ 956,964.00	\$ 86,831.00	9.98%
2022	\$ 1,058,510.00	\$ 101,546.00	10.61%
2023	\$ 1,191,133.00	\$ 132,623.00	12.53%

Tri-Town EMS 2023 Proposed Budget



2023 Proposed Tri-Town Budget

#### Billing Income and Payments

LINE ITEM NUMBER	LINE ITEM NAME	2022 BUDGET	2023 BUDGET	DIFF (*23-*22)	CHANGE
2006-33790-00000	Cont. Allenstown	\$233,701.00	\$233,587.00	(\$114.00)	-0.05%
2006-34096-00000	Ambulance Billing	\$455,000.00	\$515,000.00	\$60,000.00	13.19%
2006-35020-00000	Interest	\$1,000.00	\$1,000.00	\$0.00	0.00%
2006-35090-00000	Misc. Revenues	\$2,500.00	\$2,500.00	\$0.00	0.00%
2006-35091-00000	Grants	-	\$1.00	**	
2006-39110-00000	Cont. Pembroke	\$260,609.00	\$245,045.00	(\$15,564.00)	-5.97%
2006-33791-00000	Fund Balance	\$105,700.00	\$194,000.00	\$88,300.00	
		\$1,058,510.00	\$1,191,133.00	\$132,623.00	12.53%
				1	



#### Hiring 6 (Total of 8) New Firefighters 2025 (24/365 Coverage)

# What We Pay Now (Service Provided by<br/>Tri-Town)What We Would Pay (Providing our own<br/>ambulance Service 2025)

(Factored on the 2022-2023 Budget without any predicted increase in the coming years)

Fire Dept. 2022 Budget	\$390,040.00	Fire Dept. 2025 Budget	\$786,128.00
Fire Dept. 2022 Personnel Benefits Cost	\$62,575.00	Fire Dept. 2025 Personnel Benefits Cost	\$238,776.00
Payments To be made in the coming 2023 Proposed Tri-Town Budget	\$233,587.00	Payments To be made in the coming 2025 Proposed Tri-Town Budget	\$0.00
Billing Revenue Collected	\$0.00	Billing Revenue Collected	-\$251,300.00
Total Expense	\$686,202.00	Total Expense	\$773,604.00



# <u>Proposed Call Amount Changes</u> (Hillsbrook Senior Living) & Billing





### Proposed Call Amount Changes & Billing Revenue

Right now the Tri-Town Ambulance averages roughty \$200,000 to \$250,000 in billing revenue from the town of Allenstown. And, if you didn't know, the Hillsbrook project is nearing completion by the end of the year. With this comes the projected call increase of at least one hundred calls per year. <u>With TriTown's relayed collection rate of \$539.00 per transport</u>, this is a minimum collection of \$53,900.00 @ a one hundred transport per year increase. There have been discussions by the coordinator of this facility that we can expect an increase of approximately two hundred or more calls for transport by the agency, which now puts the collection over the \$100,000 amount in the coming years. The table below depicts the amount of projected billing revenue.

(See Table Next Slide)



# Current Billing Charges &

Revenues

#### REVENUE

#### 1,191,133.00

S

The bulk of the Revenue received by Tri-Town EMS is from *EMS Operations* or "Ambulance Billing", virte what recent as being remetted through Mixed phecess. Miscellaneous sources are generally intended to offset the expense incurred by the Service to generate the revenue or in-short, Miscellaneous Revenue is generally Budget Neutral. An even smaller percentage of the Service's Revenue is generated through interests from funds in the Service's Capital Improvement Program Accounts. Collectively, these revenue streams do not generate enough funds to fully support Tri-Town EMS. The remaining funds required to operate the Service are allocated through taxes from Pembroke and Allenstown. In accordance with the Intermunicipal Agreement between Allenstown and Pembroke, each town is responsible for a percentage of the cost to operate the Service. The percentage cooresponds to the number of runs that occured in each town during a three (3) year period. For the 2023 budget, that period is from January 1st 2019 until December 31st 2021.

		2019	2020	2021	3 Year Total	3 Year Percentage
	Town of Allenstown	568	640	647	1855	48.80%
Allenstown I	ayment for 2023 = \$2	<mark>33,587.0</mark> 0	out of the	\$478,632	Listed,	Below <sup>0%</sup>
	Collective Fiscal Responsibilit	ty of both Tov	vns:	\$ 47	8,632.00	



So, with that explanation, we have to take a look at the upcoming changes with the new Hillsbrook Senior Living community opening, <u>(Note:This doesn't account for the China Mill project)</u>.

Based on research from towns that have recently opened one of these facilities, we should expect a significant impact not only on EMS responses, but also fire.

In speaking with the Fire Chief's of these communities I was able to gather an average amount responses they provide to their facilities. In speaking with the communities of Ware MA., Hebron CT. and Bozrah CT., they saw an average of approximately 250 to 350 call per year.

For the years on 2019, 2020, 2021 and forecasted for 2022, the fire department has responded to over 800 calls for service per year. With the predicted increase of calls for just the Hillsbrook community, you can expect a call volume to be over the 1,100 per year for the fire department.



Now that that has put together, let break down what the future could hold if we were to stay with the Tri-Town model.

This is a based on the current 2023 budget proposal.

Using the collective Fiscal Responsibility For Both towns in 2023 proposed budget, \$478,632.00 (*If the volume of calls increased by 200 per year.*)

	2019	2022	2021	3 Yr Total	3 Yr %	
Town of Allenstown	768	840	847	2455	55.78%	
Town of Pembroke	629	614	703	1946	44.22%	
Total Runs	1397	1454	1550	4401		
Pembroke Paymen	t Example 200 Call Increa	se in Allenstown	Allentown Payment Example 200 Call Increase			
	\$211,361.70		\$266,628.40			



This is a based on the current 2023 budget proposal for 2023.

Using the Collective Fiscal Responsibility For Both towns in 2023 proposed budget, \$478,632.00 (If the volume of calls increased by 300 per year.)

	2019	2022	2021	3 Yr Total	3 Yr %	
Town of Allenstown	868	940	947	2755	58.60%	
Town of Pembroke	629	614	703	1946	41.40%	
Total Runs	1497	1554	1650	4701		
Pembroke Payme	nt Example Call Increase	e in Allenstown	Allentown Payment Example 300 Call Increase			
	\$203,723.60		\$274,276.40			



### Proposed Budget Tri-Town (2023)

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#### 2023 PROPOSED Budget for Tri-Town Emergency Medical Services

The 2023 budget as proposed is intended to meet the current needs of the Service, providing each Budgetary Line with sufficient funds to meet known and anticipated expenses.

The total budget for 20	23:	\$	1,191,133.00	
Tri-Town EMS Operatin	ng Budget (minus CIP Payment/Capital Expenses) :	\$	1,116,132.00	
When compared to the	2022 budget, there is an increase of:	\$	132,623.00	
froi res givi for Sali Ret	P. budget include: YROLL and PAYROLL RELATED ITEMS: There is a sig m 2022 to 2023 in PAYROLL and PAYROLL RELATED FEE ult of a Cross-The-Board pay increase, beyond COLA ar en to the staff in 2022. Furthermore, in addition to the MERIT Increases, the COLA for 2023 is 5.9%, which wil aries, Per Diem Salaries, Social Security, Medicare and irement. Additionally a 53rd week was added to all pa beeinning/end of year payroll periods.	ES which are the nd MERIT that was e normal allotment I effect, Full Time New Hampshire	(amount increased) \$64,851.00	
	<ol> <li>2 2023 is projected to see the staffing of 2ND AMBULANCE, as proposed to the Tri-Town EMS Board of Directors.</li> </ol>			
	EL: The 2023 budget for Fuel was significantly increase h costs of fuel.	ed due to rising and	\$10,000.00	
app this can Ser but inci nec cos rev sec	ANSFER FROM FUND BALANCE: At the end of 2021 proximately \$430,325 in Unspecified Fund Balance. Ab is set in reserve for emergency purposes, leaving about be used to decrease each Town's financial responsibil vice intends to staff a second ambulance during peak l getary purposes, the Service is being conservative wit reases in ambulance revenue. Unspecified Fund Balan wided to make up any short-fall in revenue and help abs ts in staffing a second ambulance. The Service feels th enue from ambulance billing will mostly offset the cos ond ambulance and much of what is budgeted to be tr provided to the performance will not be provided.	out \$200,000 of ut \$230,000 that lities. In 2023, the hours, but for h the estimates for ce is being used, if sorb the additional he additional ts to staff the	\$88,300.00	
	TOTAL of Budget (Expenses) Increases r	mentioned above:	\$214,913.00	



## <u>Current Billing Collections From</u> <u>Comstar Medical Billing as of July</u>

<u>2022</u>

#### (Projected \$220,000 - \$250,000)

2022	COMSTAR											
	CHARGES				REVENUE				ALLOWANCE	S		
	Allenstown	Pembroke	Other	Total	Allenstown	Pembroke	Other	Total	Allenstown	Pembroke	Other	Total
Beginning	Balance											
Month												
Jan-22	31,991.00	36,336.00	5,212.50	73,539.50	13,513.80	13,354.02	3,497.77	30,365.59	15,911.21	14,591.89	1,857.11	32,360.21
Feb-22	46,337.50	43,100.00	7,270.00	96,707.50	22,027.25	16,715.08	4,118.34	42,860.67	28,355.47	35,978.59	3,994.33	68,328.39
Mar-22	42,602.50	63,712.50	2,700.00	109,015.00	19,561.76	15,568.37	1,681.87	36,812.00	26,172.33	32,912.02	1,173.78	60,258.13
Apr-22	8,722.50	21,887.50	1,625.00	32,235.00	12,020.08	14,974.25	4,138.54	31,132.87	7,860.52	2,358.54	15,290.05	25,509.11
May-22	103,880.00	90,132.50	21,275.00	215,287.50	11,658.49	18,353.40	1,309.59	31,321.48	36,869.60	46,249.16	8,127.16	91,245.92
Jun-22	87,382.50	59,432.50	16,465.00	163,280.00	27,492.14	33,902.02	6,981.20	68,375.36	44,753.96	34,367.84	10,563.57	89,685.37
Jul-22	34,385.00	26,790.00	4,897.50	66,072.50	17,140.04	19,769.91	1,779.90	38,689.85	35,782.42	12,831.32	2,601.95	51,215.69
Aug-22	64,482.50	65,140.00	14,837.50	144,460.00	21,730.93	8,599.58	3,560.20	33,890.71	23,552.11	19,759.34	3,949.65	47,261.10
Sep-22	67,527.50	64,765.00	13,942.50	146,235.00	29,239.70	29,907.75	6,602.01	65,749.46	49,738.97	41,952.48	12,569.08	104,260.53
Oct-22				0.00				0.00				0.00
Nov-22				0.00				0.00				0.00
Dec-22				0.00				0.00				0.00
	487,311.00	471,296.00	88,225.00	1,046,832.00	174,384.19	171,144.38	33,669.42	379,197.99	268,996.59	241,001.18	60,126.68	570,124.45



#### **Current Billable Calls Based on Budget**

Past 5 yr # EMS Transports (Average 384 per year, @ \$539.35 per transport) = \$206,976.00

100 Call Collection	150 Call Collection	200 Call Collection	250 Call Collection
\$53,900	\$80,902	\$107,800	\$134,750

**Total Billing Revenue Projected 2025-2026 Based Research** 

\$260,876.00	\$287,878.00	\$314,776.00	\$341,726.00



# How We Operate Now



### How We Operate Now

So currently this is what your model of ambulance/fire department response looks like based on hours of the day. During the hours of 08:00 and 17:00 (5pm) you have two firefighter/EMTs staffed for response. Anytime outside of this we rely on our call firefighters to come back to cover calls. Understand that Tri-Town has a one unit response right now. That means that once they go out, no one is coming in for a call back to cover any calls.

In the coming slides I have depicted how the response currently works at different times. I will also show how it would work if we were providing our own ambulance service twenty-four hours a day.

#### **Monday-Friday 08:00-17:00**

First call (Tri-Town in Quarters and not on a call in Pembroke). If they are on a call when this becomes a Hooksett response.

(100% Response from full-time coverage)

Rescue 2



**Tri-Town/Hooksett/Epsom** 





## Ionday - Friday (17:00-08:00 Week days) Saturday/Sunday (all hours)

During the nights and weekends as described above, the only guarantee of response is the Tri-Town ambulance if they are not on a call in Pembroke, or a Hooksett/Epsom ambulance. Our response as a Fire Department is not guaranteed based on the availability of staff. Usually our members have an 80% response based on statistics.

(80% Response Turn Out From our members)

Rescue 2

**Tri-Town/Hooksett/Epsom** 







## How We Would Operate With a Change



### How We Would Operate With a Change

The first ambulance/fire truck would be staffed by these two full-time individuals, and for the "second call" our call back of members would help to provide more coverage.

So operationally we would provide for an average 42 hour work week where the firefighters would work a rotating schedule.

This is much like some of our surrounding communities like Epsom and Bow and others. In the event that they can't, this is truly what our mutual aid system is there for. This provides a significant change to a continuous coverage model.



#### Proposed Schedule





## Monday-Sunday 24 hours a day (Allenstown Fire/Ambulance Response)

Allenstown Fire & Ambulance (24 hours a day/7 days a week with Permanent firefighters)







# **Revolving Fund For Municipal**

## **Ambulance Services**

RSA 31:95-h Revolving Funds



## **Revolving Fund For Municipal Ambulance**

Much like the PD revolving fund, the second part of the process would be the establishment of an EMS revolving fund. This fund is specifically available to help run municipal ambulance service (See included RSA). With this, \$75,000 of all billing income would be placed in this account for CIP purposes. The funds would work to help replace ambulances, large/expensive equipment like a cardiac monitor, run the operations and even the replacement of ambulances as they age.

The balance put into the revolving fund can also be used for budgetary operations for things like fuel, personnel costs etc quarterly. This essentially cuts down any impact to the taxpayer for ambulance operations as it becomes self sufficient. If this amount was placed in the fund we could essentially replace ambulances every eight years or so.

I have provided some rough numbers as to what would be deposited and what items could be replaced or maintained by the fund. <u>RSA 31:95-h Revolving Funds</u>



### **Revolving Fund For Municipal Ambulance**

(Projected Amounts) **Revolving Fund Based on Billing Fund Balance** Year **Revenue Average CIP Fund Deposit Balance For Budget Offset** (2025 - 2029)Equipment 2025 \$251,300.00 \$75,000.00 \$176,300.00 \$75,000.00 2026 \$75,000.00 \$150,000.00 \$251,300.00 \$176,300.00 2027 \$314,700.00 \$75,000.00 \$239,700.00 \$225,000.00 2028 \$75,000.00 \$314,700.00 \$239,700.00 \$300,000.00 2029 \$314,700.00 \$75,000.00 \$239,700.00 \$375,000.00 2030 \$314,700.00 \$75,000.00 \$239,700.00 \$450,000.00 2031 \$314,700.00 \$75,000.00 \$239,700.00 \$525,000.00



### **Revolving Fund For Municipal Ambulance**

(Replaced out of CIP Revolving Fund, Average Costs)

Cardiac Monitor	\$35,000 - \$50,000
Lucas CPR Device	\$16,000 - \$18,000
Power Stretcher	\$18,000 - \$60,000
Intraosseous Bone Set Up	\$3,000 - \$5,000
Stryker Stair Chair	\$2,500 - \$4,000
Ambulance Replacement	\$275,000 - \$400,000



#### Hiring 6 (Total of 8) New Firefighters 2025 (24/365 Coverage)

# What We Pay Now (Service Provided by<br/>Tri-Town)What We Would Pay (Providing our own<br/>ambulance Service 2025)

(Factored on the 2022-2023 Budget without any predicted increase in the coming years)

Fire Dept. 2022 Budget	\$390,040.00 Fire Dept. 2025 Budget		\$786,128.00
Fire Dept. 2022 Personnel Benefits Cost	\$62,575.00 Fire Dept. 2025 Personnel Benefits Cost		\$238,776.00
Payments To be made in the coming 2023 Proposed Tri-Town Budget	\$233,587.00	Payments To be made in the coming 2025 Proposed Tri-Town Budget	\$0.00
Billing Revenue Collected	\$0.00	Billing Revenue Collected	-\$251,300.00
Total Expense	\$686,202.00	Total Expense	\$773,604.00



#### Hiring 4 New Firefighters, 2 Per-Diem (Total of 8) 2025 (24/365 Coverage)

What We Pay Now (Service Provided by Tri-Town)		What We Would Pay (Providing our own ambulance Service 2025)		
(Factored on the 2022-2023 Budget without any predicted increase in the coming years)				
Fire Dept. 2022 Budget	\$390,040.00	Fire Dept. 2025 Budget	\$786,892.00	
Fire Dept. 2022 Personnel Benefits Cost	\$62,575.00	Fire Dept. 2025 Personnel Benefits Cost	\$179,082.00	
Payments To be made in the coming 2023 Proposed Tri-Town Budget	\$233,587.00	Payments To be made in the coming 2025 Proposed Tri-Town Budget	\$0.00	
Billing Revenue Collected	\$0.00	Billing Revenue Collected	-\$251,300.00	
Total Expense	\$686,202.00	Total Expense	\$714,674.00	
Total Percent Difference = 4.15%				



## **IF WE DON'T CHANGE!**

#### THE COST FOR 4 NEW FIREFIGHTER AND KEEPING TRI TOWN AS IT IS

As I have relayed to the board in my monthly reports, we have had a constant battle with "No Response" calls happening from your fire department. We have worked through per-diem and on-call members who have done a great job of giving what they can, however, we are still coming up short. With this plan you would transition to 24/7/365 coverage with two firefighters per shift for the initial call.

Should we look to keep Tri-Town as our service, we would need to look at the possibility of hiring more full-time firefighters to cover our emergencies at some point in the future. I have evaluated that cost as an example below. I have added together what a total sum budget would look like for staffing six new positions in the far right column of the example.



## Proposed Budget

#### Allenstown Fire Department Proposed Budget 2022-2026 With Hiring 6 New FT Firefighters

Description	2022 Budget (Current 2 FT FF)	FD Proposed Budget (w/Amb Back Up) 2023 (2 Total FT FF) + Call Back FF	FD Proposed Budget (w/Amb Back Up) 2024 (2 Total FT FF) + Call Back FF	FD Proposed Budget (w/Amb) 2025 (8 Total FT FF)	FD Proposed Budget (w/Amb) (8 Total FT FF W/Salary increase)	FD Proposed Budget (w/Amb) 2026-2028 (8 Total FT FF & Keeping The Tri-Town Amb)
FD Full-Time Salaries	\$110,000.00	\$110,000.00	\$110,000.00	\$363,854.00	\$498,992.00	\$498,992.00
Ambulance Billing Service	\$0.00	\$2,242.00	\$2,242.00	\$22,250.00	\$22,250.00	\$0.00
FD IT Services	\$7,200.00	\$7,200.00	\$7,200.00	\$7,200.00	\$7,200.00	\$6,200.00
FD Computer/Software	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00
FD Cell Phones	\$1,900.00	\$1,900.00	\$1,900.00	\$2,500.00	\$2,500.00	\$1,800.00
FD Dues & Publications	\$2,400.00	\$2,400.00	\$2,400.00	\$2,400.00	\$2,400.00	\$2,400.00
FD Office Supplies	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
FD Postage	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00
FD Food	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
FD Part-time Chief Salary	\$0.00	\$0.00	\$0.00	\$48,000.00	\$48,000.00	\$48,000.00
FD Part-time Salaries	\$120,000.00	\$120,000.00	\$120,000.00	\$55,000.00	\$55,000.00	\$55,000.00
FD Overtime/Coverage	\$600.00	\$600.00	\$600.00	\$35,984.00	\$35,984.00	\$35,984.00
FD Equipment Testing	\$7,000.00	\$7,000.00	\$7,000.00	\$8,000.00	\$8,000.00	\$6,000.00
FD Gasoline / Diesel	\$4,500.00	\$4,500.00	\$4,500.00	\$10,000.00	\$10,000.00	\$5,600.00
FD Uniforms	\$2,500.00	\$2,500.00	\$2,500.00	\$5,500.00	\$5,500.00	\$5,500.00
FD Liability Insurance	\$0.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$0.00
FD Personal Protection	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00	\$8,500.00
FD Fire Supplies	\$2,300.00	\$2,300.00	\$2,300.00	\$3,500.00	\$3,500.00	\$3,500.00
FD Public Education	\$50.00	\$50.00	\$50.00	\$200.00	\$200.00	\$200.00
FD Training - In House	\$10,000.00	\$10,000.00	\$10,000.00	\$15,000.00	\$15,000.00	\$10,000.00
FD Training - Outside Inst	\$3,000.00	\$3,000.00	\$3,000.00	\$6,000.00	\$6,000.00	\$3,000.00
FD Radio Maintenance	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
FD Telephone/Pagers	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00
FD Dispatch	\$40,000.00	\$40,000.00	\$40,000.00	\$40,000.00	\$40,000.00	\$40,000.00
FD Vehicle Repairs	\$17,000.00	\$17,000.00	\$17,000.00	\$17,000.00	\$17,000.00	\$17,000.00
FD Municipal Hydrants	\$12,200.00	\$12,200.00	\$12,200.00	\$12,000.00	\$12,000.00	\$12,000.00
FD Physicals/Shots	\$1,000.00	\$1,000.00	\$1,000.00	\$2,000.00	\$2,000.00	\$2,000.00
FD EMS Supplies	\$3,000.00	\$5,000.00	\$5,000.00	\$17,000.00	\$17,000.00	\$3,000.00
FD Sewer	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00
FD Water	\$800.00	\$800.00	\$800.00	\$700.00	\$700.00	\$700.00
FD Building Maint. & Rep	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00	\$13,000.00
FD Heat	\$3,900.00	\$3,900.00	\$3,900.00	\$4,300.00	\$4,300.00	\$3,800.00
FD Electric	\$8,200.00	\$8,200.00	\$8,200.00	\$8,200.00	\$8,200.00	\$8,200.00
Budgets Before Admin						
Costs	\$390,040.00	\$412,282.00	\$412,282.00	\$737,078.00	\$872,216.00	\$801,366.00
Admin Costs(Benefits)	\$62,575.00	\$62,575.00	\$62,575.00	\$176,201.00	\$264,716.00	\$264,716.00
Payments to Tri-Town						
Ambulance	\$233,587.00	\$233,587.00	\$233,587.00	\$0.00	\$0.00	\$233,587.00
Budget With Tri-Town Payment Total	\$686,202.00	\$708,444.00	\$708,444.00	\$913,279.00	\$1,136,932.00	\$1,299,669.00



## LEVEL OF SERVICE

Last but not least, staffing. I am sure you have been asked if we can provide the same level of care as Tri-Town. To this, I say yes. I have included a list of our current roster with each members certification level. For a note, three of these current members are enrolled in Paramedic School and are due to graduate in 2023/24



### AFD ROSTER

#### **Current Call Force Staff That Can Provide Transporting Service**

Member Name	Education	Notes
Eric Lambert	EMT - Advanced	Works for a transporting agency
Aaron Lambert	EMT - Advanced	Works for a transporting agency
		Works full-time for transporting agency (Hudson Fire). Currently in
Benjamin Savage	EMT - Advanced	Paramedic School.
Daniel Fitzgerald	EMT - Advanced	Works for Tri-Town (Per-Diem)
Katelyn Downs	EMT - Advanced	Has experience working for a transporting agency (Belmont)
		Works for a transporting agency (Portsmouth), Per-Diem Epsom
Ian McFarland	EMT - Advanced	Ambulance
Codie Gardner	EMR - Responder	
Keith Melanson	EMR - Responder	Works for a transporting agency (Great Brook EMS)
		Works full-time for transporting agency (Stewarts Amb). Currently in
Melissa LaPorte	EMR - Responder	Paramedic School.
Karen Tardif	EMR - Responder	Newer EMR, gaining experience
Austin LaDuke	EMT-Basic	Newer EMT, gaining experience
Tyler Bannister	EMT-Basic	Works full-time for a transporting agency, also for Tri-Town (Per- Diem)
Jeffrey Gardner	EMT-Basic	Has experience working for a transporting agency (Bow)
Lindsey Veroneau	EMT-Basic	Works for a transporting agency (Great Brook EMS)
Stephen LaPorte	EMT-Basic	Has experience working for a transporting agency (Barnstead, Strafford)
Nicholus Thibedeau	EMT-Basic	Newer EMT, gaining experience
		Over 25 years experience with multiple agencies, worker per-diem
Maurice Paquette	EMT-Paramedic	for Tri-Town)
Robert Douglas	EMT - Advanced	10 years experience with Salem Fire
Robert Hoffman	EMT - Advanced	6 years experience Goffstown Fire



## How We Start Our Own Service





## How We Start Our Own Service

#### **Ambulances**

Step one of transitioning to our own service would need to be the purchase of a used ambulance to get us off the ground. This allows the department to apply for a change in our EMS license to a transporting agency. This ambulance would start the service and be utilized as the primary vehicle to provide a second ambulance to Tri-Town until such time we add a second ambulance with the dissolution of Tri-Town.



## TWO AMBULANCE MODEL

The most important reason for this is to provide a "backup" ambulance in the event that our first ambulance goes out of service once we have two. Hopefully this first out ambulance would be one of the current TriTown vehicles as we would be awarded with half the assets or provide the fund for the appraised value. If so, these funds could be utilized to gain the new ambulance as the first our rig.



# Questions?